

19th Feb, 2008

Dear Sirs,

We are writing to you in relation to the recent announcement which stated that Ericsson has agreed to divest its enterprise PBX solutions business to Aastra Technologies, subject to the necessary approvals. Ericsson has taken a strategic decision to focus on its core business towards operators and service providers. Ericsson will continue to serve the enterprise market through solutions offered to the operator market.


Ericsson has been committed to the enterprise communication business for over 30 years with a broad portfolio of high quality products. Aastra's intention is to build on the success of Ericsson, by protecting the investments of the customers, offering a continuous migration path for the MX-ONE and SME portfolio. This will ensure longevity of the customer's solutions, enabling our customers to take advantage of all the latest innovations, whilst mitigating risk. Aastra have no plans to discontinue any product, services and support in the current portfolio. Aastra is also committed to transferring expertise and competence from Ericsson and will continue to leverage the Ericsson go-to market model for its sales activities.

Aastra Technologies is a global company at the forefront of the Enterprise Communication market. Aastra develops and delivers innovative and integrated solutions that address the communication needs of businesses small and large around the world with its sole focus being Enterprise Communications. For additional information on Aastra, visit Aastra's website at: <http://www.aastra.com>

As a valued customer, you will benefit from a combined know-how and portfolio from both Ericsson and Aastra. By selecting Aastra as your communications partner you are already moving towards the future of Unified Enterprise Communications.

We will ensure communications flow continuously however, if you require any further information from either company please do not hesitate to contact your local representative.

Yours sincerely,



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